

## Grow Your Business with 11:11 Systems Partner Program



Partner with a global leader in cloud, connectivity, and security and quickly establish a revenue stream with strong margins and discounts based on volume sales. The easy-to-join, no-cost 11:11 Partner Program allows channel partners to easily offer Infrastructure as a Service (IaaS), Disaster Recovery as a Service (DRaaS), cloud backup, managed security services, and connectivity solutions.

### Built with Partners in Mind

No matter who your customers are, we can help you build a long-term, sustainable business by adding cloud, connectivity, and security solutions to your offering. Our program benefits can help you grow, even during rapid market and technology changes. We'll provide the training, support, and co-selling help you need to advise your customers.

The 11:11 Partner Program includes a streamlined onboarding process, training, and straightforward pricing to enable short sales cycles. We also offer sales and marketing tools to help you expand your customer base.

### Proven technology

Built on proven, reliable, and secure technology, 11:11 Systems makes it easy to standardize your clients on best-in-class solutions and provide them with the support they need, no matter where they are in their digital transformation. The 11:11 Console provides an integrated, single-pane-of-glass solution for transparency and simplified management, security, compliance, testing, reporting, and even billing.



### Security and compliance

11:11 helps you and your customers defend against cyber threats with built-in security features. We are fully certified and compliant with industry regulations including ISO 27001, SOC2, ITIL, HIPAA, CSA STAR, GDPR, PCI-DSS, CJIS and others.

### The 11:11 Difference

- 25+ years delivering IT Solutions and Services around the world
- Global data centers. Security Operations Centers, and Points of Presence in North America, EMEA, and APAC
- Analyst recognition as a global cloud leader
- NSE-certified engineers to ensure effective deployment and exemplary service for your customers

### Awards and Accolades



### Program Benefits:

- Joint marketing activities and go-to-market support
- Dedicated sales and technical resources for all stages of the sales process
- Sales and technical training and certifications
- Partner portal access
- Incentive programs
- Free, cloud-based assessment tool

### Contact Us:

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# RETHINK CONNECTED



CLOUD



CONNECTIVITY



SECURITY