



# iland, now 11:11 Systems, DRaaS provides STP Investment Services with a secure cloud for all their data needs.



## SOLUTION: DRaaS

### Client Profile

STP Investment Services provides scalable, transparent, middle and back office solutions to investment managers, funds, and plan sponsors giving them the technology, expertise and confidence needed to focus on core business objectives. Since 2008, STP has been providing enterprise data management services for their customers while focusing on operational technology rather than on infrastructure.

### Continuous Data Growth

Christopher Sallemi, CTO, has been fulfilling STP's enterprise data management needs through [11:11] since 2010. Due to the nature of STP's business, they realized that they did not want critical hardware at their building. In addition, it was imperative for them to scale quickly as the business needs grew over time.

Christopher explained that they had researched several companies, but realized immediately that they needed a trustworthy, secure and compliant cloud partner. He stated that, "our previous CEO had the relationship with [11:11], but when I came onboard, I knew immediately that we wanted to continue working with [11:11] based on the services quality and the data availability that was being provided."



### CHALLENGES

- Needed enterprise solution to scale to infinity
- Requirement for secure cloud for real time monitoring
- Critical need for real time replication
- High performance and scalability crucial for success

### SOLUTIONS

- [11:11] DRaaS for Zerto

### BENEFITS

- Innovative service solutions
- Quality of services and support provided
- Flexible and scalable solution
- Secure and fully accessible data
- No hidden fees or upcharges

### PROFILE

- Size: SMB
- Industry: Financial Services

“[11:11] is a vital vendor for STP and it has been very refreshing to see an on-shore technical team that is so responsive to all of our needs.”

**Christopher Sallemi, CTO at STP Investment Services**

## Secure and Compliant Data

STP's business is data and mission critical SLA's have financial consequences for the success and health of their business.

“There has been a lot in the news lately about cloud services being down, including Amazon, and we cannot run our business if our data is not available,” Christopher stated. DRaaS was the right solution to guarantee resiliency and high availability that is crucial to meet STP's requirements. [11:11] provides the computers, networking and storage to act as the target site for replication and recovery of critical data and applications allowing for the continuous availability of STP's data. Another concern mentioned by STP is security, which is critical to any financial institutions business. Cloud shouldn't be a trade-off between security and flexibility. The [11:11] Cloud allows STP to complete their due diligence and monitor their business in real time. [11:11] provides the security and compliance practices to STP, without compromising control, visibility, or auditability.

## True Partner at All Times

Christopher said [11:11]'s predictable pricing and comprehensive support makes it easy for STP to meet its strategic and business goals. [11:11]'s Cloud platform with direct integration into Zerto's industry-leading replication software offers increased flexibility, customized runbook functionality, optimized RPOs and near-zero RTOs allowing STP more control over their disaster recovery plan and faster failover with automated failover and failback.

Data is the lifeline for STP and [11:11] provides the security and availability that keeps their clients happy each and every day.

“[11:11] has become a vital vendor for STP and it has been very refreshing to see an on-shore technical team that is so responsive to all of our needs,” he said.



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